RETAIL TRADE

AUSTRALIA

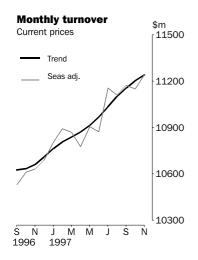
TAKE CARE!

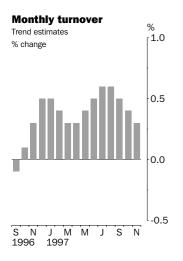
Trend estimates are

revised as new monthly

data become available.

EMBARGO: 11:30AM (CANBERRA TIME) THURS 8 JAN 1998





■ For further information about these and related statistics, contact Bill Powell on 02 6252 6132. For information about constant price estimates contact Leon Ting on 02 6252 6807.

NOVEMBER KEY FIGURES

TREND ESTIMATES

Turnover at current prices	Oct 97	Nov 97	% change
(\$ millions)	11 204.2	11 241.5	0.3
	Nov 96	Nov 97	% change
	10 661.8	11 241.5	5.4

SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices	Oct 97	Nov 97	% change
(\$ millions)	11 149.4	11 241.1	0.8
	Nov 96	Nov 97	% change
	10 630 6	11 241 1	5.7

NOVEMBER KEY POINTS

TREND ESTIMATES

- The trend estimate of turnover for the Australian Retail and Hospitality/Services series has eased over the last three months.
- The trend estimate increased by 0.5% in September, 0.4% in October and 0.3% in November.
- Over the three months to November 1997 the trend estimate increased by \$142.0m. The major contributors to this growth were Food retailing (\$69.6m), Department stores (\$24.2m) and Clothing and soft good retailing (\$21.8m).
- Victoria, Queensland, Tasmania and the Northern Territory recorded the strongest growth rates.
- The growth rate has eased across all States.

ORIGINAL ESTIMATES

- In original terms Australian turnover increased by 4.0% in November 1997 over November 1996.
- Chains and other large retailers increased turnover by 5.7% while the increase for small retailers was 2.1%.

NOTES

FORTHCOMING ISSUES

 ISSUE
 RELEASE DATE

 December 1997
 4 February 1998

 January 1998
 3 March 1998

 February 1998
 3 April 1998

CHANGES IN THIS ISSUE

There are no changes in this issue.

SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for November 1997 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	11 505.2	108.5
Change from October to November (\$m)	72.0	40.5
% change from October to November	0.6	0.4

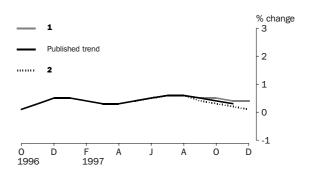
For more information see the Explanatory notes, paragraphs 12-15, or contact Bill Powell on $02\ 6252\ 6132$.

WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- **1** The December seasonally adjusted estimate of retail turnover is 1.0% higher than the November estimate.
- **2** The December seasonally adjusted estimate of retail turnover is 1.0% lower than the November estimate.

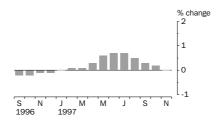




W. McLennan Australian Statistician

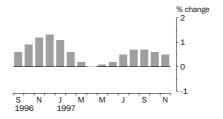
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

NEW SOUTH WALES



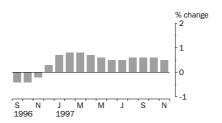
New South Wales recorded zero growth in the trend estimate for November. The current decline in Household good retailing and the easing in Food retailing contribured most to this result.

VICTORIA



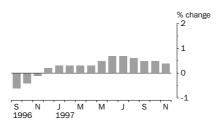
Growth was strong for Department stores and Clothing, Household good and Recreational good retailing. This has been offset by weak growth in Food, and Other retailing being in decline.

QUEENSLAND



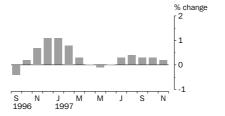
Growth has been consistent at around 0.6% for each of the last eight months. Clothing and Household good retailing recorded strong growth, while Other retailing was in decline.

SOUTH AUSTRALIA



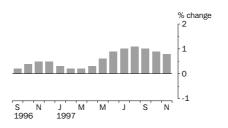
The growth rate has eased over the last four months. Growth for Household good and Other retailing has been strong. Hospitality and services is in decline.

WESTERN AUSTRALIA



Household good retailing recorded strong growth, while growth for Food retailing and Department stores was moderate. The remaining groups are in decline.

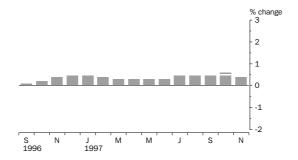
TASMANIA



The trend estimate has eased slightly in recent months. Clothing, Household good and Recreational good retailing have recorded strong growth.

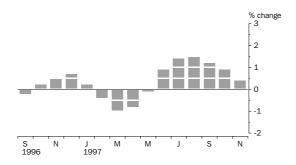
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

FOOD RETAILING



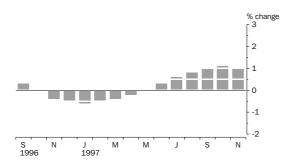
This industry group has recorded moderate growth over recent months. Tasmania and the Australian Capital Territory recorded strong growth. New South Wales, Queensland, South Australia and Western Australia recorded moderate growth.

DEPARTMENT STORES



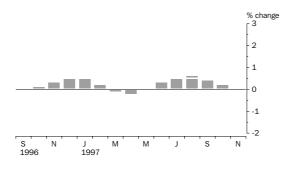
Growth has decelerated in recent months despite generally strong seasonally adjusted results across States in November. Only Victoria currently shows strong growth, though this is now easing.

CLOTHING AND SOFT GOOD RETAILING



Growth has been strong over the last four months. Victoria, Queensland and Tasmania recorded strong growth while Western Australia and the Australian Capital Territory remain in decline.

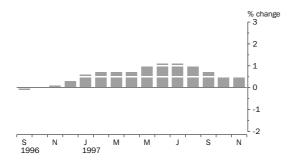
HOUSEHOLD GOOD RETAILING



The Household good group recorded zero growth in November. New South Wales has been in sharp decline over recent months which has offset the recent strong growth in all other States.

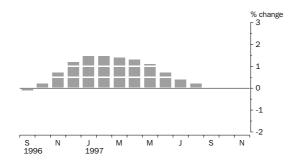
MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

RECREATIONAL GOOD RETAILING



Growth in the trend estimate has fallen from 1.1% in July to 0.5% in November. Victoria, Tasmania and the Northern Territory have all recorded strong growth. For the remaining States, growth has been weak or in decline.

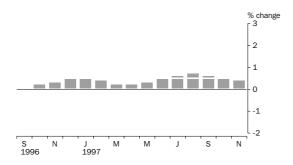
OTHER RETAILING



The trend estimate has recroded zero growth over the last three months.

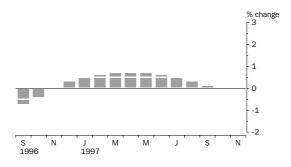
While New South Wales and South
Australia recroded strong growth,
Victoria, Queensland, Western Australia and the Australian Capital Territory
recorded trend declines.

TOTAL RETAIL (excluding Hospitality and Services)



In recent months, movement in the trend estimate for Total retail (excluding the Hospitality and services group) has been slightly stronger than that observed for Total industries (including the Hospitality and services group).

HOSPITALITY AND SERVICES



There has been virtually no growth in the trend estimate over the last three months. South Australia, Western Australia and the Northern Territory recorded trend declines. The remaining States showed generally weak or moderate growth.



RETAIL TURNOVER, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
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1996			(ORIGINAL (\$ m	illion)			
September	4 087.0	833.9	663.1	1 185.6	556.2	988.1	1 723.2	10 037.1
October	4 388.2	933.9	729.5	1 300.5	583.4	1 064.9	1 811.7	10 812.0
November	4 373.7	1 081.8	719.2	1 341.2	623.6	1 102.3	1 822.8	11 064.6
December	4 816.6	1 838.0	1 007.6	1 680.0	882.2	1 477.8	2 070.9	13 773.1
1997								
January	4 457.0	841.1	700.5	1 252.1	580.3	991.9	1 844.4	10 667.2
February	4 043.4	727.6	547.1	1 188.1	539.5	949.6	1 646.4	9 641.7
March	4 414.3	858.0	615.4	1 196.6	574.3	988.6	1 801.1	10 448.2
April	4 218.0	849.1	696.9	1 191.7	577.2	1 029.6	1 773.2	10 335.7
May	4 437.3	995.0	758.2	1 274.9	583.6	1 081.4	1 805.4	10 935.7
June	4 140.5	830.4	667.0	1 249.1	570.8	1 009.4	1 752.9	10 220.2
July	4 406.7	971.3	707.6	1 296.7	600.7	1 095.6	1 813.7	10 892.3
August	4 408.9	836.2	646.9	1 271.9	602.8	1 105.3	1 851.0	10 723.1
September	4 323.0	939.3	679.3	1 267.6	626.7	1 115.9	1 803.7	10 755.5
October	4 643.9	977.1	735.7	1 353.3	640.2	1 175.3	1 907.7	11 433.2
November	4 548.8	1 111.5	744.5	1 341.4	662.7	1 191.4	1 905.0	11 505.2
• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	SEASON	IALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1996			JEAJON	IALLI ADJUUTL	.D (Ψ IIIIIIOII)			
September	4 261.9	944.3	713.1	1 256.0	588.4	991.5	1 775.4	10 530.4
October	4 283.9	931.2	714.8	1 277.4	594.1	1 031.4	1 776.9	10 609.6
November	4 297.1	984.6	705.8	1 265.3	589.2	1 029.5	1 759.1	10 630.6
December	4 269.1	995.9	722.3	1 289.8	602.1	1 039.7	1 771.0	10 689.9
1997								
January	4 380.0	979.8	708.2	1 279.2	598.5	1 057.5	1 800.6	10 803.9
February	4 353.3	992.2	692.5	1 340.6	599.5	1 090.6	1 822.8	10 891.5
March	4 422.1	987.0	688.4	1 288.5	598.4	1 082.0	1 802.8	10 869.1
April	4 334.0	920.9	696.3	1 273.3	629.3	1 105.9	1 817.7	10 777.4
May	4 388.6	966.4	721.4	1 278.1	613.4	1 113.6	1 823.6	10 905.3
June	4 410.8	900.5	682.0	1 284.9	621.1	1 113.1	1 860.4	10 872.8
July	4 441.3	1 059.1	702.5	1 319.3	620.5	1 154.7	1 857.6	11 155.1
August	4 458.9	959.5	709.8	1 317.6	638.3	1 136.1	1 889.8	11 110.0
September	4 474.0	1 048.8	712.3	1 319.4	662.1	1 107.4	1 849.2	11 173.2
October	4 495.7	980.5	722.4	1 311.2	653.3	1 128.1	1 858.0	11 149.4
November	4 542.0	1 021.3	747.5	1 309.1	625.9	1 132.9	1 862.4	11 241.1
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	TREN	D ESTIMATES	(\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
1996			IIILIN	_ LOTTIVITATIO	(+ 111111011)			
September	4 272.0	965.3	715.4	1 275.0	592.8	1 021.8	1 783.0	10 625.4
October	4 281.6	967.5	715.4	1 275.9	592.8	1 024.1	1 775.5	10 633.0
November	4 297.2	972.6	712.5	1 279.7	593.7	1 031.3	1 774.8	10 661.8
December	4 317.3	979.0	708.6	1 286.0	595.6	1 043.9	1 780.1	10 710.5
1997								
January	4 338.2	980.7	704.7	1 292.0	598.9	1 059.3	1 789.8	10 763.6
February	4 356.7	976.6	701.1	1 294.4	603.0	1 075.2	1 800.7	10 807.6
March	4 371.5	966.7	698.3	1 292.9	607.2	1 090.4	1 812.7	10 839.7
April	4 383.8	958.5	696.9	1 290.7	611.5	1 104.4	1 825.1	10 870.9
May	4 395.8	957.8	697.0	1 291.2	617.4	1 116.1	1 837.5	10 912.9
June	4 410.8	966.3	699.3	1 295.2	624.5	1 123.7	1 848.3	10 968.1
July	4 431.5	980.1	703.7	1 302.3	631.6	1 127.7	1 857.1	11 033.8
August	4 455.9	994.6	709.4	1 310.0	637.6	1 129.4	1 862.8	11 099.5
September	4 480.4	1 006.2	716.4	1 314.9	642.4	1 129.7	1 865.3	11 155.3
October	4 505.2	1 014.8	724.1	1 317.3	645.4	1 129.4	1 866.0	11 204.2
November	4 525.5	1 018.8	731.2	1 317.7	648.5	1 128.9	1 865.4	11 241.5

⁽a) See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	ODICINAL (9/	ohanga from	aroading mont		• • • • • • • • • • •	• • • • • • • • • • • • •
1996			ORIGINAL (%	change from	preceding mont	.11)		
September	-5.3	-6.2	-0.7	-5.9	-3.2	-2.7	-3.4	-4.5
October	7.4	12.0	10.0	9.7	4.9	7.8	5.1	7.7
November	-0.3	15.8	-1.4	3.1	6.9	3.5	0.6	2.3
December	10.1	69.9	40.1	25.3	41.5	34.1	13.6	24.5
1997								
January	-7.5	-54.2	-30.5	-25.5	-34.2	-32.9	-10.9	-22.6
February	-9.3	-13.5	-21.9	-5.1	-7.0	-4.3	-10.7	-9.6
March	9.2	17.9	12.5	0.7	6.4	4.1	9.4	8.4
April	-4.4	-1.0	13.2	-0.4	0.5	4.1	-1.6	-1.1
May	5.2	17.2	8.8	7.0	1.1	5.0	1.8	5.8
June	-6.7	-16.5	-12.0	-2.0	-2.2	-6.7	-2.9	-6.5
July	6.4	17.0	6.1	3.8	5.2	8.5	3.5	6.6
August	0.1	-13.9	-8.6	-1.9	0.3	0.9	2.1	-1.6
September	-1.9	12.3	5.0	-0.3	4.0	1.0	-2.6	0.3
October	7.4	4.0	8.3	6.8	2.2	5.3	5.8	6.3
November	-2.0	13.8	1.2	-0.9	3.5	1.4	-0.1	0.6
• • • • • • • • • •	• • • • • • • •	SEAS	ONALLY ADJUS	TED (% change	e from precedir	ng month)	• • • • • • • • • • •	• • • • • • • • • • • •
1996								
September	-0.3	-3.4	-0.4	-2.1	-2.3	-3.9	-1.6	-1.5
October	0.5	-1.4	0.2	1.7	1.0	4.0	0.1	0.8
November	0.3	5.7	-1.3	-0.9	-0.8	-0.2	-1.0	0.2
December 1997	-0.6	1.1	2.3	1.9	2.2	1.0	0.7	0.6
January	2.6	-1.6	-2.0	-0.8	-0.6	1.7	1.7	1.1
February	-0.6	1.3	-2.2	4.8	0.2	3.1	1.2	0.8
March	1.6	-0.5	-0.6	-3.9	-0.2	-0.8	-1.1	-0.2
April	-2.0	-6.7	1.1	-1.2	5.2	2.2	0.8	-0.8
May	1.3	4.9	3.6	0.4	-2.5	0.7	0.3	1.2
June	0.5	-6.8	-5.5	0.5	1.3	0.0	2.0	-0.3
July	0.7	17.6	3.0	2.7	-0.1	3.7	-0.1	2.6
August	0.4	-9.4	1.0	-0.1	2.9	-1.6	1.7	-0.4
September	0.3	9.3	0.4	0.1	3.7	-2.5	-2.2	0.6
October	0.5	-6.5	1.4	-0.6	-1.3	1.9	0.5	-0.2
November	1.0	4.2	3.5	-0.2	-4.2	0.4	0.2	0.8
• • • • • • • • • • •	• • • • • • • • •	TD	END ESTIMATES	S (% change f	rom preceding	month)	• • • • • • • • • •	• • • • • • • • • • • • •
1996		110	LIND LOTHWATE	5 (70 change in	om preceding	inontin)		
September	0.1	-0.2	0.3	0.0	-0.1	-0.1	-0.7	-0.1
October	0.2	0.2	0.0	0.1	0.0	0.2	-0.4	0.1
November	0.4	0.5	-0.4	0.3	0.1	0.7	0.0	0.3
December	0.5	0.7	-0.5	0.5	0.3	1.2	0.3	0.5
1997	0.5	0.1	0.5	0.0	0.0	1.2	0.5	5.5
January	0.5	0.2	-0.6	0.5	0.6	1.5	0.5	0.5
February	0.4	-0.4	-0.5	0.2	0.7	1.5	0.6	0.4
March	0.3	-1.0	-0.4	-0.1	0.7	1.4	0.7	0.3
April	0.3	-0.8	-0.2	-0.2	0.7	1.3	0.7	0.3
May	0.3	-0.1	0.0	0.0	1.0	1.1	0.7	0.4
June	0.3	0.9	0.3	0.3	1.1	0.7	0.6	0.5
July	0.5	1.4	0.6	0.5	1.1	0.4	0.5	0.6
August	0.5	1.5	0.8	0.6	1.0	0.4	0.3	0.6
September	0.5	1.5	1.0	0.6	0.7	0.2	0.3	0.5
October	0.6	0.9	1.1	0.4	0.7	0.0	0.0	0.5
November	0.4	0.4	1.0	0.0	0.5	0.0	0.0	0.3

⁽a) See paragraph 3 of the Explanatory Notes



CLOTHING AND

						SOFT G	OOD					
	FOOD F	RETAILING	ā				NG		HOUSE	HOLD GO	OD RETA	ILING
										.025 00		
	Cuman									Domostis		
	Super-						Other		Euroituro	Domestic hardware		
	markets and	Takeaway	Othor		Total		clothing			& house-	Domostio	
		food	food		Department	Clothing	related				appliance	
Month	grocery			Total	•	_		Total	covering	ware		Total
Month	stores	retailing	retailing	Total	stores	retailing	retailing	Total	retailing	retailing	retailing	TULAI
• • • • • • • • • • • •	• • • • • • •	• • • • • •	• • • • •	• • • • • •	• • • • • • • • • • • • • •	• • • • • • •	• • • • •	• • • • • • •	• • • • • • • • •	• • • • •	• • • • • •	• • • • • •
					\$ MILL	ION						
1996												
September	2 812.8	599.3	674.9	4 087.0	833.9	463.5	199.5	663.1	275.5	290.7	619.4	1 185.6
October	3 046.9	626.1	715.2	4 388.2	933.9	505.4	224.1	729.5	309.1	331.5	659.9	1 300.5
November	3 034.5	613.2	726.1	4 373.7	1 081.8	499.1	220.1	719.2	302.3	349.9	689.0	1 341.2
December	3 269.6	655.4	891.6	4 816.6	1 838.0	712.0	295.7	1 007.6	296.9	439.6	943.4	1 680.0
1997												
January	3 103.9	659.6	693.4	4 457.0	841.1	469.4	231.1	700.5	275.8	313.8	662.4	1 252.1
February	2 820.7	580.7		4 043.4	727.6	376.2	171.0	547.1	265.5	287.8	634.8	1 188.1
March	3 088.1	631.0		4 414.3	858.0	419.7	195.7	615.4	260.1	314.5	622.0	1 196.6
April	2 894.2	622.5		4 218.0	849.1	486.1	210.8	696.9	264.7	297.4	629.6	1 191.7
May	3 079.5	640.8		4 437.3	995.0	538.4	219.8	758.2	281.5	300.8	692.5	1 274.9
June	2 841.7	615.1		4 140.5	830.4	467.6	199.4	667.0	286.7	278.2	684.3	1 249.1
July	3 011.6	630.5		4 406.7	971.3	490.2	217.4	707.6	311.5	277.9	707.3	1 249.1
-				4 408.7								
August	3 025.1	620.9			836.2	450.2	196.7	646.9	298.7	283.2	690.0	1 271.9
September	2 953.0	623.1		4 323.0	939.3	477.4	201.9	679.3	292.6	320.0	655.1	1 267.6
October	3 199.1	644.4		4 643.9	977.1	508.9	226.8	735.7	327.9	327.2		1 353.3
November	3 108.2	636.9	803.6	4 548.8	1 111.5	527.3	217.2	744.5	319.0	343.5	678.8	1 341.4
• • • • • • • • • • • •			• • • • • •	• • • • • •	• • • • • • • • • • • •							
				%	CHANGE FROM PR	ECEDING	MONTH					
1996				,,	OTHER THOM THE	LOLDING	W. O. C.					
September	-5.9	-3.4	-4.6	-5.3	-6.2	-1.8	1.8	-0.7	-6.4	-0.7	-7.9	-5.9
October	8.3	4.5	6.0	7.4	12.0	9.0	12.3	10.0	12.2	14.1	6.5	9.7
November	-0.4	-2.1	1.5	-0.3	15.8	-1.2	-1.8	-1.4	-2.2	5.5	4.4	3.1
December	7.7	6.9	22.8	10.1	69.9	42.6	34.3	40.1	-2.2 -1.8	25.6	36.9	25.3
1997	1.1	0.9	22.0	10.1	03.3	42.0	54.5	40.1	-1.0	25.0	30.9	25.5
January	-5.1	0.7	-22.2	-7.5	-54.2	-34.1	-21.8	-30.5	-7.1	-28.6	-29.8	-25.5
February	-9.1	-12.0	-7.4	-9.3	-13.5	-19.9	-26.0	-30.5 -21.9	-3.8	-28.3	-29.8 -4.2	-25.3 -5.1
March	9.5	8.7	8.3	-9.3 9.2	17.9	11.6	14.5	12.5	-2.0	9.3	-4.2 -2.0	0.7
April	-6.3	-1.3	0.9	-4.4	-1.0	15.8	7.7	13.2	1.8	-5.4	1.2	-0.4
•	6.4	2.9	2.2	-4.4 5.2	-1.0 17.2		4.3	8.8	6.4	1.2		7.0
May						10.8					10.0	
June	-7.7	-4.0	-4.6	-6.7	-16.5	-13.2	-9.3	-12.0	1.8	-7.5	-1.2	-2.0
July	6.0	2.5	11.8	6.4	17.0	4.8	9.0	6.1	8.6	-0.1	3.4	3.8
August	0.4	-1.5	-0.2	0.1	-13.9	-8.2	-9.5	-8.6	-4.1	1.9	-2.4	-1.9
September	-2.4	0.4	-2.1	-1.9	12.3	6.0	2.7	5.0	-2.0	13.0	-5.1	-0.3
October	8.3	3.4	7.2	7.4	4.0	6.6	12.3	8.3	12.1	2.3	6.6	6.8
November	-2.8	-1.2	0.4	-2.0	13.8	3.6	-4.3	1.2	-2.7	5.0	-2.8	-0.9
• • • • • • • • • • • •	• • • • • • •		• • • • • •	• • • • • •	• • • • • • • • • • • • •	• • • • • • •				• • • • •	• • • • • •	• • • • • •
			% СНА	NGE FRO	M CORRESPONDIN	IG MONTI	H OF PRE	EVIOUS YE	AR			
1996			,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									
September	2.9	2.0	-2.4	1.8	-2.7	-4.9	1.2	-3.2	-12.3	2.0	3.0	-1.2
October	9.4	1.1	0.8	6.7	1.4	-0.3	15.3	4.0	-2.9	4.6	11.7	6.1
November	6.1	-1.1	-3.5	3.3	1.3	-7.7	12.0	-2.4	0.4	4.1	6.0	4.2
December	1.6	-0.8	-2.9	0.4	-1.1	-6.7	13.7	-1.5	-4.4	3.6	4.6	
	1.0	-0.6	-2.9	0.4	-1.1	-0.7	13.7	-1.5	-4.4	3.0	4.0	2.7
1997 January	11.1	-1.0	1.9	7.7	0.9	-6.1	15.9	0.2	0.2	0.9	9.1	4.8
•									-0.2			
February	1.3	-4.7	-3.7	-0.4	-1.3	-10.9	-0.6	-7.9	1.3	0.8	10.0	5.7
March	6.6	-1.8	1.6	4.5	5.6	-9.7	1.1	-6.5	-5.0	3.8	-0.5	-0.4
April	4.2	-1.5	1.9	2.9	-5.2	-4.1	9.6	-0.3	4.1	5.3	6.1	5.5
May	4.8	2.6	2.8	4.1	3.3	0.4	8.1	2.5	5.9	-1.7	3.1	2.5
June	2.8	3.1	0.5	2.4	-8.6	-5.5	-2.6	-4.6	5.3	-2.8	2.5	1.9
July	5.4	2.5	10.4	5.8	7.0	-3.2	6.8	-0.3	3.8	-4.9	0.9	0.3
August	1.2	0.0	7.9	2.2	-6.0	-4.6	0.3	-3.1	1.5	-3.2	2.6	1.0
September	5.0	4.0	10.7	5.8	12.6	3.0	1.2	2.5	6.2	10.1	5.8	6.9
October	5.0	2.9	11.9	5.8	4.6	0.7	1.2	0.8	6.1	-1.3	5.8	4.1
November	2.4	3.9	10.7	4.0	2.7	5.7	-1.3	3.5	5.5	-1.8	-1.5	0.0

⁽a) See paragraph 3 of the Explanatory Notes



	RECREATI RETAILING			OTHER RETAILII	NG		HOSPITALITY AND SERVICES					
Month	News- paper, book and stationery retailing	Other recreation good retailing	al Total	Pharma- ceutical cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restau- rants	Selected services	Total	Total all industries	
• • • • • • • • • • • •	• • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	\$ MIL	LION	• • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • •	
1996					¥							
September	370.1	186.1	556.2	469.5	518.7	988.1	1 026.7	516.0	180.5	1 723.2	10 037.1	
October	382.1	201.2	583.4	508.6	556.3	1 064.9	1 095.6	526.0	190.0	1 811.7	10 812.0	
November	393.4	230.1	623.6	511.9	590.4	1 102.3	1 114.0	528.0	180.8	1 822.8	11 064.6	
December 1997	502.6	379.6	882.2	605.3	872.5	1 477.8	1 277.0	589.6	204.3	2 070.9	13 773.1	
January	397.4	182.9	580.3	439.9	552.0	991.9	1 113.0	537.2	194.2	1 844.4	10 667.2	
February	377.8	161.7	539.5	422.0	527.6	949.6	993.8	492.6	159.9	1 646.4	9 641.7	
March	389.3	185.0	574.3	451.2	537.4	988.6	1 094.1	535.1	171.9	1 801.1	10 448.2	
April May	394.0 400.5	183.1 183.1	577.2 583.6	486.6 504.6	543.0 576.8	1 029.6 1 081.4	1 062.6 1 079.1	535.9 545.9	174.7 180.4	1 773.2 1 805.4	10 335.7 10 935.7	
June	377.1	193.8	570.8	478.8	530.6	1 009.4	1 064.4	513.2	175.3	1 752.9	10 935.7	
July	391.1	209.6	600.7	529.1	566.5	1 005.4	1 080.1	549.0	184.6	1 813.7	10 892.3	
August	399.8	202.9	602.8	532.3	573.1	1 105.3	1 101.0	569.2	180.9	1 851.0	10 723.1	
September	402.1	224.6	626.7	516.2	599.6	1 115.9	1 078.6	547.8	177.2	1 803.7	10 755.5	
October	408.2	232.0	640.2	518.5	656.8	1 175.3	1 143.6	577.0	187.1	1 907.7	11 433.2	
November	407.9	254.8	662.7	503.2	688.2	1 191.4	1 149.1	573.7	182.2	1 905.0	11 505.2	
• • • • • • • • • • •	• • • • • • • •	• • • • • •	• • • • • • •	% CHANGE	FROM P	RECEDING	MONTH	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • • •	
1996				70 011711142		RECEDING						
September	-6.0	3.2	-3.2	-5.2	-0.4	-2.7	-3.6	-3.5	-2.2	-3.4	-4.5	
October	3.3	8.1	4.9	8.3	7.2	7.8	6.7	1.9	5.3	5.1	7.7	
November	3.0	14.4	6.9	0.6	6.1	3.5	1.7	0.4	-4.8	0.6	2.3	
December	27.7	64.9	41.5	18.2	47.8	34.1	14.6	11.7	13.0	13.6	24.5	
1997												
January	-20.9	-51.8	-34.2	-27.3	-36.7	-32.9	-12.8	-8.9	-4.9	-10.9	-22.6	
February March	-4.9	-11.6	-7.0	-4.1 6.9	-4.4	-4.3	-10.7	-8.3	-17.7 7.5	-10.7	-9.6 8.4	
April	3.0 1.2	14.4 -1.0	6.4 0.5	6.9 7.8	1.9 1.0	4.1 4.1	10.1 -2.9	8.6 0.2	1.5 1.6	9.4 -1.6	-1.1	
May	1.6	0.0	1.1	3.7	6.2	5.0	1.6	1.9	3.3	1.8	5.8	
June	-5.9	5.8	-2.2	-5.1	-8.0	-6.7	-1.4	-6.0	-2.8	-2.9	-6.5	
July	3.7	8.2	5.2	10.5	6.8	8.5	1.5	7.0	5.3	3.5	6.6	
August	2.2	-3.2	0.3	0.6	1.2	0.9	1.9	3.7	-2.0	2.1	-1.6	
September	0.6	10.7	4.0	-3.0	4.6	1.0	-2.0	-3.8	-2.0	-2.6	0.3	
October	1.5	3.3	2.2	0.4	9.5	5.3	6.0	5.3	5.6	5.8	6.3	
November	-0.1	9.8	3.5	-3.0	4.8	1.4	0.5	-0.6	-2.7	-0.1	0.6	
• • • • • • • • • • •	• • • • • • • • •	9		FROM CORE	RESPOND	ING MONTH	OF PREVIO	US YFAR	• • • • • •	• • • • • • •	• • • • • • • • • • • •	
1996		,				> (1 1 1 1		,				
September	-6.6	2.6	-3.7	-8.0	1.3	-3.3	-7.6	-4.8	-1.6	-6.2	-1.5	
October	-1.8	8.0	1.4	3.5	8.2	5.9	-1.6	-5.1	-1.3	-2.6	3.9	
November	-5.7	4.4	-2.2	-0.5	8.0	3.9	-1.8	-9.4	-7.4	-4.7	1.2	
December 1997	-2.8	-0.5	-1.8	-0.4	2.9	1.5	-4.8	-10.9	-11.0	-7.2	-0.9	
January	-9.1	-0.8	-6.7	-5.1	17.4	6.2	0.5	-3.6	-7.1	-1.6	3.6	
February	-6.5	-4.6	-6.0	-4.0	11.5	4.0	-2.6	-6.4	-12.2	-4.8	-0.9	
March	-3.4	2.7	-1.5	-3.3	13.8	5.3	-1.8	-2.2	-13.3	-3.2	1.7	
April	5.5	2.9	4.7	5.5	16.1	10.8	-0.6	-1.9	-7.4	-1.7	2.3	
May	2.8	-0.2	1.8	1.8	14.0	8.0	1.0	2.6	-3.0	1.1	3.5	
June	0.4	7.5	2.7	1.7	14.8	8.2	1.7	-1.7	-4.2	0.1	1.0	
July	3.2	14.2	6.7	7.3	14.6	11.0	4.3	3.3	-2.9	3.2	4.9	
August	1.5	12.5	4.9	7.5	10.0	8.8	3.4	6.4	-2.0	3.7	2.1	
September	8.6	20.6	12.7	10.0	15.6	12.9	5.1	6.2	-1.8	4.7	7.2	
October	6.8	15.3	9.7	1.9	18.1	10.4	4.4	9.7	-1.5	5.3	5.7	
November	3.7	10.7	6.3	-1.7	16.6	8.1	3.1	8.7	0.7	4.5	4.0	

⁽a) See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER, By State: All series

Month	New South	Viotovio	Quanniand	South	Western	Taamania	Northern	Australian Capital	Avadualia
Month	Wales	Victoria	Queensland	Australia	Australia	Tasmania	Territory	Territory	Australia
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	ODICINIAL	(f million)	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •
1996				ORIGINAL	(\$ million)				
September	3 667.5	2 222.5	1 869.8	739.8	991.0	231.4	119.4	195.6	10 037.1
October	3 887.4	2 476.5	1 953.1	792.5	1 117.9	258.4	122.3	203.8	10 812.0
November	3 996.5	2 556.6	1 980.3	812.0	1 121.6	268.1	116.4	213.2	11 064.6
December	4 969.5	3 266.6	2 398.7	1 032.7	1 368.6	337.5	129.0	270.4	13 773.1
1997									
January	3 776.0	2 493.1	1 957.8	774.0	1 113.8	256.6	102.8	193.0	10 667.2
February	3 453.2	2 256.9	1 724.9	694.5	1 003.5	233.8	98.0	176.9	9 641.7
March	3 741.9	2 459.1	1 867.3	762.4	1 067.4	252.1	105.1	192.9	10 448.2
April	3 644.1	2 465.2	1 846.3	762.1	1 060.1	254.6	108.5	194.9	10 335.7
May	3 892.6	2 543.5	1 985.6	798.9	1 126.2	263.7	114.6	210.7	10 935.7
June	3 670.7	2 367.9	1 869.6	741.8	1 019.4	244.1	113.8	192.9	10 220.2
July	3 883.5	2 490.5	2 015.3	804.6	1 097.2	259.4	128.4	213.6	10 892.3
August	3 823.8	2 472.6	1 983.6	777.6	1 080.3	255.2	125.8	204.1	10 723.1
September	3 844.9	2 482.6	1 979.9	776.9	1 091.2	255.7	121.9	202.4	10 755.5
October	4 029.7	2 660.7	2 116.2	840.2	1 164.2	278.1	125.9	218.3	11 433.2
November	4 090.3	2 680.0	2 099.5	856.9	1 153.8	283.9	117.5	223.3	11 505.2
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	•••••	• • • • • • • • • • • • •
1000			SEAS	SONALLY ADJ	JUSTED (\$ mi	llion)			
1996	0.000.7	0.070.0	4.004.0	700 5	1 000 7	050.0	1100	000.0	10 500 1
September	3 839.7	2 370.8	1 924.0	782.5	1 038.7	252.0	119.0	203.8	10 530.4
October	3 836.4	2 438.1	1 908.7	772.2	1 083.1	255.7	116.4	199.0	10 609.6
November	3 833.3	2 455.3	1 909.0	775.3	1 079.5	257.8	115.5	204.9	10 630.6
December 1997	3 861.8	2 501.5	1 886.0	793.9	1 064.3	259.8	114.9	207.7	10 689.9
January	3 836.4	2 524.8	1 947.6	791.4	1 125.8	257.0	114.4	206.5	10 803.9
February	3 885.9	2 545.9	1 968.9	789.8	1 125.0	257.2	115.0	203.9	10 891.5
March	3 855.4	2 560.2	1 974.1	791.2	1 119.1	260.7	112.6	195.7	10 869.1
April	3 807.8	2 534.7	1 969.1	785.4	1 104.7	261.2	114.4	200.1	10 777.4
May	3 892.4	2 528.3	1 992.6	794.7	1 115.6	259.4	114.0	208.3	10 905.3
June	3 887.2	2 529.2	1 971.9	799.2	1 104.6	263.7	114.1	202.8	10 872.8
July	3 999.2	2 572.5	2 044.6	822.7	1 111.3	267.2	117.4	220.2	11 155.1
August	3 947.3	2 588.3	2 029.3	811.0	1 136.7	267.1	117.2	213.1	11 110.0
September	4 012.4	2 604.7	2 012.7	812.3	1 126.5	275.1	119.9	209.7	11 173.2
October	3 953.4	2 595.9	2 044.4	817.9	1 130.8	275.7	120.3	211.0	11 149.4
November	3 961.5	2 642.3	2 073.0	828.4	1 124.2	276.0	117.7	218.0	11 241.1
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •					• • • • • • • •	• • • • • • • • • • •
			TR	END ESTIMA	ATES (\$ millio	n)			
1996									
September	3 859.9	2 409.6	1 925.3	785.9	1 069.6	254.1	117.9	203.1	10 625.4
October	3 852.7	2 432.2	1 917.5	783.1	1 071.6	255.1	116.8	204.0	10 633.0
November	3 847.3	2 461.6	1 914.3	782.7	1 079.4	256.4	115.8	204.4	10 661.8
December	3 845.3	2 492.8	1 920.2	784.2	1 091.1	257.6	115.0	204.3	10 710.5
1997	2.045.4	0.540.0	4 000 0	700.4	4 400 0	050.2	4444	002 5	40.700.0
January	3 845.4	2 519.0	1 933.3	786.4	1 103.2	258.3	114.4	203.5	10 763.6
February March	3 847.6	2 535.3	1 949.4	788.5	1 111.6	258.8	113.9 113.7	202.4	10 807.6
	3 852.1 3 864.0	2 541.3 2 542.4	1 965.3	790.6	1 115.1	259.3		202.1	10 839.7
April May			1 979.3	793.3	1 114.9	260.2	113.8	203.0	10 870.9 10 912.9
May June	3 885.6	2 544.2 2 550.5	1 990.5	797.1	1 114.3	261.7	114.4	205.1	
July	3 913.3 3 940.5	2 550.5 2 563.1	2 000.3 2 011.1	802.3 808.0	1 114.6 1 117.7	263.9 266.6	115.3 116.5	208.0 210.6	10 968.1 11 033.8
August	3 940.5 3 961.7	2 579.9	2 023.5	813.0	1 117.7	269.4	117.6	210.6	11 033.8
September	3 961.7 3 974.9	2 579.9 2 597.1	2 023.5	813.0	1 122.3 1 126.1	269.4 272.2	117.6	212.4 213.5	11 155.3
October	3 983.2	2 613.0	2 047.8	821.2	1 120.1	274.7	119.2	214.4	11 155.3
November	3 983.6	2 626.5	2 059.0	824.5	1 129.3	274.7	119.2	215.0	11 241.5
NOVCITIDEI	3 303.0	2 020.5	2 009.0	024.0	1 131.2	210.1	119.0	210.0	11 241.0



RETAIL TURNOVER PERCENTAGE CHANGE, By State: All series

	New							Australian	
Month	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Australia
• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	OPIGINAL	(% change f	rom preceding	month)	• • • • • • • • •	• • • • • • • •	• • • • • • • •
996			ORIGINAL	(70 Change i	ioni preceding	s month)			
September	-3.8	-5.1	-3.6	-5.0	-6.5	-6.2	-7.4	-1.6	-4.5
October	6.0	11.4	4.5	7.1	12.8	11.7	2.5	4.2	7.7
November	2.8	3.2	1.4	2.5	0.3	3.7	-4.9	4.6	2.3
December	24.3	27.8	21.1	27.2	22.0	25.9	10.8	26.9	24.5
997									
January	-24.0	-23.7	-18.4	-25.1	-18.6	-24.0	-20.3	-28.6	-22.6
February	-8.6	-9.5	-11.9	-10.3	-9.9	-8.9	-4.6	-8.3	-9.6
March	8.4	9.0	8.3	9.8	6.4	7.8	7.1	9.1	8.4
April	-2.6	0.2	-1.1	0.0	-0.7	1.0	3.3	1.0	-1.1
May	6.8	3.2	7.5	4.8	6.2	3.6	5.6	8.1	5.8
June	-5.7	-6.9	-5.8	-7.1	-9.5	-7.4	-0.7	-8.4	-6.5
July	5.8	5.2	7.8	8.5	7.6	6.3	12.8	10.7	6.6
August	-1.5	-0.7	-1.6	-3.3	-1.5	-1.6	-2.0	-4.4	-1.6
September	0.6	0.4	-0.2	-0.1	1.0	0.2	-3.1	-0.8	0.3
October	4.8	7.2	6.9	8.1	6.7	8.8	3.3	7.9	6.3
November	1.5	0.7	-0.8	2.0	-0.9	2.1	-6.7	2.3	0.6
• • • • • • • • •	• • • • • • • •	QE	ASONALLY ADJ	USTED (% of	hange from n	eceding mont		• • • • • • • •	• • • • • • • •
996		JL.	ASSIVALLI ABS	031LD (70 CI	nange nom pi	cccame mone	.11)		
September	-1.2	-1.3	-0.9	-1.8	-4.5	-0.4	0.5	0.0	-1.5
October	-0.1	2.8	-0.8	-1.3	4.3	1.5	-2.2	-2.3	0.8
November	-0.1	0.7	0.0	0.4	-0.3	0.9	-0.8	2.9	0.2
December	0.7	1.9	-1.2	2.4	-1.4	0.8	-0.5	1.4	0.6
997	•	2.0			 .	0.0	0.0		5.5
January	-0.7	0.9	3.3	-0.3	5.8	-1.1	-0.4	-0.6	1.1
February	1.3	0.8	1.1	-0.2	-0.1	0.1	0.5	-1.2	0.8
March	-0.8	0.6	0.3	0.2	-0.5	1.4	-2.1	-4.0	-0.2
April	-1.2	-1.0	-0.3	-0.7	-1.3	0.2	1.6	2.2	-0.8
May	2.2	-0.3	1.2	1.2	1.0	-0.7	-0.3	4.1	1.2
June	-0.1	0.0	-1.0	0.6	-1.0	1.7	0.1	-2.7	-0.3
July	2.9	1.7	3.7	2.9	0.6	1.3	2.9	8.6	2.6
August	-1.3	0.6	-0.8	-1.4	2.3	0.0	-0.2	-3.2	-0.4
September	1.6	0.6	-0.8	0.2	-0.9	3.0	2.3	-1.6	0.6
October	-1.5	-0.3	1.6	0.7	0.4	0.2	0.3	0.7	-0.2
November	0.2	1.8	1.4	1.3	-0.6	0.1	-2.1	3.3	0.8
• • • • • • • • •	• • • • • • • •	• • • • • • • • •	TREND ESTIMA	TES (% char	oge from prec	eding month)	• • • • • • • •	• • • • • • • •	• • • • • • •
.996			LOTTIVIA	(% Cital	.oo .rom piec	- 41116 111011(11)			
September	-0.2	0.6	-0.4	-0.6	-0.4	0.2	-1.1	0.3	-0.1
October	-0.2	0.9	-0.4	-0.4	0.2	0.4	-1.0	0.4	0.1
November	-0.1	1.2	-0.2	-0.1	0.7	0.5	-0.8	0.2	0.3
December	-0.1	1.3	0.3	0.2	1.1	0.5	-0.7	0.0	0.5
997				_					
January	0.0	1.1	0.7	0.3	1.1	0.3	-0.5	-0.4	0.5
February	0.1	0.6	0.8	0.3	0.8	0.2	-0.4	-0.5	0.4
March	0.1	0.2	0.8	0.3	0.3	0.2	-0.2	-0.2	0.3
April	0.3	0.0	0.7	0.3	0.0	0.3	0.1	0.5	0.3
May	0.6	0.1	0.6	0.5	-0.1	0.6	0.5	1.0	0.4
June	0.7	0.2	0.5	0.7	0.0	0.9	0.8	1.4	0.5
July	0.7	0.5	0.5	0.7	0.3	1.0	1.0	1.3	0.6
August	0.5	0.7	0.6	0.6	0.4	1.1	1.0	0.8	0.6
September	0.3	0.7	0.6	0.5	0.3	1.0	0.8	0.5	0.5
October	0.2	0.6	0.6	0.5	0.3	0.9	0.6	0.4	0.4

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	DICINIAL (ft:		• • • • • • • • •	•••••	• • • • • • • • • • • • • • • • • • • •
1996			U	RIGINAL (\$ mi	ilion)			
September	1 382.0	288.5	262.7	434.7	212.2	368.8	718.7	3 667.5
October	1 475.6	320.2	279.9	465.3	205.8	388.9	751.7	3 887.4
November	1 482.0	370.4	282.7	472.5	227.5	403.1	758.4	3 996.5
December	1 631.1	645.9	408.3	597.4	309.6	537.1	840.0	4 969.5
1997								
January	1 484.7	284.9	281.1	419.1	200.1	353.4	752.8	3 776.0
February	1 352.8	249.4	223.7	420.5	199.7	331.9	675.1	3 453.2
March	1 487.1	285.0	242.7	430.0	212.1	349.1	735.9	3 741.9
April	1 417.1	281.7	268.3	402.1	201.1	351.7	722.1	3 644.1
May	1 485.9	337.5	300.7	455.7	211.1	362.7	739.0	3 892.6
June	1 386.3	287.2	267.5	442.9	209.8	352.3	724.9	3 670.7
July	1 480.2	341.4	278.4	468.9	214.7	372.2	727.8	3 883.5
August	1 497.7	281.5	250.8	448.0	211.4	374.1	760.2	3 823.8
September	1 469.0	320.6	260.5	450.6	222.9	382.0	739.3	3 844.9
October	1 568.5	332.0	272.9	446.3	216.9	417.3	775.8	4 029.7
November	1 554.9	382.1	278.4	416.4	232.7	439.9	785.9	4 090.3
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	SEASON	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • •
1996			SLASONA	ALLI ADJUSTLI	υ (ψ ΠΠΠΙΟΠ)			
September	1 441.0	324.7	284.3	456.3	217.0	368.6	747.8	3 839.7
October	1 442.7	321.2	279.9	456.9	212.2	381.4	742.2	3 836.4
November	1 455.3	337.5	277.8	441.3	215.0	374.8	731.6	3 833.3
December	1 437.5	339.6	288.1	452.2	224.4	376.7	743.4	3 861.8
1997								
January	1 450.0	334.7	285.5	439.8	220.1	371.2	735.1	3 836.4
February	1 458.0	342.2	277.9	474.6	219.2	374.2	739.9	3 885.9
March	1 487.8	329.5	267.4	445.2	214.8	378.0	732.7	3 855.4
April	1 455.1	314.7	271.6	440.6	219.6	378.3	727.8	3 807.8
May	1 481.5	327.9	283.2	452.9	221.2	384.7	741.0	3 892.4
June	1 464.5	314.2	274.8	455.6	223.7	389.0	765.4	3 887.2
July	1 512.4	364.6	279.9	479.1	214.1	400.8	748.4	3 999.2
August	1 505.0	328.0	276.3	477.3	211.4	385.4	763.9	3 947.3
September	1 537.5	358.4	275.1	464.8	229.6	382.0	765.1	4 012.4
October	1 516.8	336.6	272.7	438.1	225.2	403.7	760.3	3 953.4
November	1 536.7	347.2	280.8	398.3	216.2	414.8	767.4	3 961.5
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	TDENE			• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			IRENL	ESTIMATES (\$ million)			
September	1 443.3	332.2	284.6	460.1	214.4	377.8	747.4	3 859.9
October	1 443.4	332.4	284.7	454.8	214.4	376.8	747.4	3 852.7
November	1 445.1	333.6	283.4	454.8 451.2	218.1	375.5	743.9 740.5	3 847.3
December	1 449.1	334.9	281.5	449.6	218.7	374.4	737.0	3 845.3
1997	1 449.1	334.9	201.5	449.0	210.7	374.4	131.0	3 643.3
January	1 454.0	334.5	279.5	449.4	219.1	374.1	734.8	3 845.4
February	1 459.0	332.4	277.8	449.5	219.5	375.1	734.2	3 847.6
March	1 463.8	329.0	276.3	450.2	219.5	377.7	735.6	3 852.1
April	1 469.7	326.9	275.6	453.0	219.0	381.0	738.8	3 864.0
May	1 477.4	327.6	275.6	458.3	218.7	384.3	743.8	3 885.6
June	1 486.7	331.4	276.3	463.3	218.9	387.0	749.8	3 913.3
July	1 497.5	336.6	276.9	465.2	219.4	389.5	755.5	3 940.5
August	1 509.1	341.5	276.9	462.3	219.9	392.3	760.0	3 961.7
September	1 519.9	344.9	276.6	454.3	220.5	395.7	763.1	3 974.9
October	1 529.1	347.1	276.4	443.2	220.9	399.7	765.3	3 983.2
November	1 535.0	347.8	276.1	430.7	221.1	403.5	766.2	3 983.6
	1 550.0	511.0	2.0.1			.50.0	. 55.2	

⁽a) See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER, By Industry Group(a)—Victoria: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	0	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			O.	RIGINAL (\$ IIII	111011)			
September	966.8	186.2	136.4	297.9	128.5	210.7	296.0	2 222.5
October	1 061.6	203.9	163.2	341.1	150.2	245.2	311.4	2 476.5
November	1 063.5	250.8	154.3	351.3	159.7	261.0	316.0	2 556.6
December	1 185.9	442.4	218.4	446.1	246.7	363.9	363.3	3 266.6
1997								
January	1 108.7	197.4	153.2	347.3	144.8	220.6	321.1	2 493.1
February	1 009.1	171.9	118.2	320.1	132.2	220.5	284.9	2 256.9
March	1 084.0	214.3	143.1	319.9	142.2	229.8	326.0	2 459.1
April	1 053.7	212.6	173.4	325.2	147.0	242.5	310.7	2 465.2
May	1 104.6	241.0	169.8	327.6	141.1	254.6	304.8	2 543.5
June	1 028.5	200.4	147.1	333.1	134.8	235.7	288.4	2 367.9
July	1 069.4	226.3	164.2	331.4	139.6	254.6	305.0	2 490.5
August	1 069.6	198.2	148.1	336.4	143.9	268.9	307.4	2 472.6
September	1 047.4	226.6	154.5	325.1	151.6	272.7	304.8	2 482.6
October	1 124.7	232.6	168.7	372.2	162.6	271.5	328.4	2 660.7
November	1 101.1	272.3	178.6	373.2	169.4	264.8	320.6	2 680.0
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTEI	D (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • •
1996					,			
September	1 018.1	207.0	155.5	319.5	142.5	225.6	302.6	2 370.8
October	1 037.0	212.9	160.0	336.0	149.9	231.9	310.5	2 438.1
November	1 048.9	231.7	153.8	335.6	146.8	235.8	302.6	2 455.3
December	1 052.1	238.1	152.7	343.5	162.8	244.4	308.0	2 501.5
1997								
January	1 083.4	235.1	156.3	342.2	144.5	247.4	315.9	2 524.8
February	1 073.8	238.2	152.4	360.9	146.5	256.7	317.5	2 545.9
March	1 081.5	240.1	160.1	348.5	154.1	252.5	323.5	2 560.2
April	1 074.2	220.9	158.7	344.5	162.2	258.9	315.3	2 534.7
May	1 084.7	233.8	157.8	336.2	148.6	259.0	308.2	2 528.3
June	1 104.1	211.7	155.6	339.4	150.9	264.3	303.2	2 529.2
July	1 090.4	253.3	161.7	336.1	147.5	269.5	314.1	2 572.5
August	1 093.0	229.3	168.2	345.8	155.6	274.0	322.4	2 588.3
September	1 089.3	252.5	168.9	340.6	162.0	285.7	305.7	2 604.7
October	1 086.4	241.1	168.7	356.2	164.3	253.5	325.6	2 595.9
November	1 111.4	253.8	181.0	374.8	159.7	247.2	314.4	2 642.3
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	TREND	ESTIMATES (\$ million)	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • •
1996								
September	1 028.1	219.3	155.2	330.2	143.9	227.7	304.5	2 409.6
October	1 036.9	222.0	155.1	333.5	145.6	232.4	304.8	2 432.2
November	1 047.7	226.6	155.0	338.0	147.0	237.5	307.1	2 461.6
December	1 058.4	231.7	155.1	342.8	148.3	242.8	310.9	2 492.8
1997								
January	1 067.7	235.0	155.3	346.8	149.6	247.7	314.3	2 519.0
February	1 075.1	235.6	155.6	348.6	150.9	251.9	315.9	2 535.3
March	1 080.6	233.4	156.2	347.8	151.7	255.1	315.9	2 541.3
April	1 084.8	230.6	157.1	344.8	152.1	258.5	314.5	2 542.4
May	1 087.8	229.4	158.2	341.2	152.3	262.8	312.8	2 544.2
June	1 089.9	230.8	159.8	338.9	152.7	266.8	311.7	2 550.5
July	1 091.6	234.4	162.3	339.7	153.7	269.3	312.1	2 563.1
August	1 093.0	239.0	165.4	343.6	155.5	269.7	313.7	2 579.9
September	1 094.4	243.5	168.9	349.1	157.9	267.8	315.5	2 597.1
October	1 096.2	247.5	172.4	355.2	160.2	264.3	317.0	2 613.0
November	1 097.6	250.3	175.6	361.5	162.8	260.2	318.4	2 626.5

⁽a) See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER, By Industry Group(a)—Queensland: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	•••••	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			OI	RIGINAL (\$ mi	llion)			
September	761.2	152.1	136.7	180.4	100.6	204.7	334.2	1 869.8
October	794.6	164.5	142.2	180.8	103.2	207.6	360.3	1 953.1
November	783.0	187.3	138.8	196.9	110.7	210.6	353.1	1 980.3
December	832.6	305.4	184.4	244.3	149.8	275.5	406.7	2 398.7
1997								
January	792.6	148.5	131.2	179.8	116.8	211.4	377.5	1 957.8
February	709.9	120.3	99.0	168.9	99.3	199.6	327.8	1 724.9
March	780.1	139.5	106.5	165.1	107.4	206.5	362.2	1 867.3
April	750.6	135.4	115.0	167.7	104.2	213.0	360.4	1 846.3
May	795.2	161.5	139.2	180.1	105.4	228.6	375.5	1 985.6
June	751.1	136.5	125.0	174.9	107.9	211.3	362.9	1 869.6
July	801.6	158.2	132.2	180.0	117.7	233.2	392.3	2 015.3
August	794.4	142.8	129.9	171.9	124.1	227.1	393.4	1 983.6
September	773.4	163.3	147.7	173.2	125.5	221.2	375.6	1 979.9
October	833.6	164.0	159.6	189.7	129.2	229.7	410.4	2 116.2
November	802.9	182.4	154.8	196.6	125.3	228.7	408.8	2 099.5
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	SEASONA	ALLY ADJUSTEI	D (\$ million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			SEASONA	ALLI ADJUSTLI	υ (ψ πιπιοπ)			
September	783.7	162.4	133.8	187.7	111.0	203.5	342.0	1 924.0
October	772.0	159.5	135.1	182.4	108.0	199.0	352.7	1 908.7
November	775.0	167.7	132.8	184.5	104.9	201.0	343.2	1 909.0
December	769.6	167.7	136.4	184.6	94.8	201.1	331.9	1 886.0
1997								
January	772.6	164.8	127.3	182.5	111.7	225.2	363.4	1 947.6
February	774.2	164.6	126.3	187.3	111.0	231.7	373.7	1 968.9
March	786.0	169.2	122.6	181.1	118.5	220.6	376.0	1 974.1
April	772.8	155.6	123.7	182.4	113.9	239.2	381.6	1 969.1
May	779.4	160.1	137.6	182.1	112.9	233.3	387.2	1 992.6
June	788.3	144.2	128.8	180.1	116.4	226.4	387.7	1 971.9
July	792.5	180.1	135.5	183.1	123.4	240.0	390.0	2 044.6
August	799.4	158.2	137.2	179.8	133.5	230.4	390.8	2 029.3
September	784.8	171.7	142.3	178.1	137.0	215.1	383.7	2 012.7
October	799.6	158.4	148.9	187.5	133.9	217.2	398.9	2 044.4
November	815.9	166.2	151.4	192.2	121.9	224.7	400.8	2 073.0
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	TDEND	ESTIMATES (¢ million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			INLIND	LOTHWIATES (ψ πιπιστι <i>)</i>			
September	778.8	166.6	133.6	189.8	110.6	202.9	344.4	1 925.3
October	777.6	165.7	134.2	187.3	106.6	201.7	344.1	1 917.5
November	775.9	165.2	133.3	185.0	104.8	200.2	345.8	1 914.3
December	774.3	165.5	131.4	183.8	105.2	199.5	350.4	1 920.2
1997								
January	773.1	165.4	129.0	183.4	107.2	(b)227.8	357.8	1 933.3
February	772.0	164.4	127.2	183.4	109.7	228.5	366.5	1 949.4
March	771.1	162.3	126.5	183.2	112.1	229.9	375.1	1 965.3
April	(b)786.0	160.4	127.1	182.5	114.4	231.7	381.9	1 979.3
May	785.5	159.8	129.0	181.5	117.4	232.7	386.0	1 990.5
June	786.3	160.5	132.0	180.8	120.8	232.2	387.6	2 000.3
July	788.8	162.0	135.6	180.9	124.6	230.1	388.7	2 011.1
August	792.8	163.7	139.2	181.8	128.2	227.2	390.4	2 023.5
September	797.1	164.9	142.8	183.3	130.7	224.1	392.5	2 035.7
October	801.7	165.7	146.3	185.1	132.1	221.3	394.6	2 047.8
November	805.3	165.8	149.0	187.1	132.4	219.7	396.7	2 059.0

⁽a) See paragraph 3 of the Explanatory Notes

⁽b) Possible break in series. See paragraph 10 of the Explanatory Notes.



RETAIL TURNOVER, By Industry Group(a)—South Australia: All series

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •		RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • •
1996			U	RIGINAL (\$ IIII	illoff)			
September	317.2	80.4	33.4	77.1	33.7	63.0	135.1	739.8
October	350.2	93.0	37.0	77.6	37.4	64.0	133.3	792.5
November	343.5	105.6	37.4	80.0	39.3	64.9	141.2	812.0
December	382.2	170.4	51.9	101.8	56.6	91.1	178.7	1 032.7
1997								
January	351.1	79.3	37.1	70.3	33.4	60.5	142.1	774.0
February	317.3	69.7	28.1	67.0	28.7	56.5	127.1	694.5
March	350.0	82.7	34.9	70.1	32.0	60.7	131.9	762.4
April	331.2	86.2	45.3	73.3	32.6	65.0	128.4	762.1
May	344.6	96.2	45.3	77.2	32.0	71.3	132.4	798.9
June	320.2	80.0	40.7	74.9	29.6	63.9	132.5	741.8
July	355.0	97.9	45.8	83.1	31.6	67.5	123.7	804.6
August	349.6	80.5	38.7	83.5	32.0	66.0	127.4	777.6
September	348.9	84.8	38.8	84.3	33.1	65.8	121.1	776.9
October	370.4	92.0	46.3	94.3	34.6	76.1	126.5	840.2
November	365.4	105.6	45.6	95.5	36.6	79.2	129.0	856.9
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • •
1996			02/100/1/	KEET NOTOGIE	υ (ψ πιπισπ)			
September	333.8	91.7	37.0	80.6	36.8	64.2	138.3	782.5
October	337.0	91.9	35.9	75.8	37.3	62.7	131.6	772.2
November	334.5	95.5	36.9	76.7	37.1	62.5	132.2	775.3
December	333.0	95.2	37.8	77.5	37.8	70.9	141.7	793.9
1997								
January	352.5	93.2	38.6	73.2	33.9	63.5	136.6	791.4
February	347.1	94.6	36.6	77.6	32.4	64.6	137.0	789.8
March	349.1	93.8	39.3	75.8	33.1	65.5	134.7	791.2
April	339.9	91.0	40.7	75.6	34.4	68.5	135.3	785.4
May	338.8	94.1	42.1	79.7	33.8	69.4	136.8	794.7
June	344.8	89.4	41.7	76.1	34.0	68.2	145.0	799.2
July	355.5	101.5	46.8	84.0	33.2	69.3	132.4	822.7
August	356.4	91.3	43.3	84.8	35.3	66.9	133.0	811.0
September	362.9	94.6	42.2	87.1	35.1	66.3	124.1	812.3
October	355.5	92.4	45.5	92.5	34.8	74.5	122.6	817.9
November	360.4	96.3	45.3	91.7	34.2	77.7	122.7	828.4
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	TDENE			• • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • •
1996			IRENE	ESTIMATES (> million)			
September	333.9	93.7	37.9	80.2	37.2	64.8	137.7	785.9
October	335.7	93.8	37.1	78.6	36.9	63.4	136.1	783.1
November	338.2	93.9	36.8	77.1	36.2	62.7	135.6	782.7
December	341.0	94.1	37.0	76.0	35.3	62.9	135.7	784.2
1997	341.0	94.1	37.0	70.0	33.3	02.9	133.7	764.2
January	343.2	94.0	37.5	75.4	34.4	63.7	136.1	786.4
February	344.4	93.7	38.3	75.5	33.8	64.9	136.6	788.5
March	344.5	93.3	39.4	75.9	33.4	66.3	137.3	790.6
April	344.5	93.1	40.6	76.6	33.4	67.4	137.8	793.3
May	345.3	93.3	41.8	77.8	33.6	67.9	137.7	797.1
June	347.5	93.6	42.8	79.8	34.0	68.1	136.6	802.3
July	351.1	94.0	43.5	82.3	34.3	68.4	134.4	808.0
August	354.9	94.3	44.0	85.0	34.5	69.2	131.2	813.0
September	357.9	94.4	44.3	87.7	34.6	70.4	127.8	817.2
October	360.2	94.6	44.7	90.1	34.7	72.0	124.6	821.2
November	361.6	94.6	44.9	92.0	34.8	73.7	121.8	824.5
		5		- 2.0		. •		·- -

⁽a) See paragraph 3 of the Explanatory Notes

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •		RIGINAL (\$ mi	uion)	• • • • • • • • •	• • • • • • • • • • • •	
1996			O.	RIGINAL (\$ IIII	illoll)			
September	412.6	82.2	58.0	139.1	53.3	91.9	153.9	991.0
October	450.6	101.3	70.5	171.4	57.5	105.1	161.5	1 117.9
November	448.5	109.6	69.3	172.9	55.1	105.0	161.1	1 121.6
December	509.6	176.8	91.3	207.2	71.2	133.5	179.0	1 368.6
1997								
January	475.0	86.4	64.4	178.7	53.0	93.1	163.1	1 113.8
February	428.7	76.2	50.3	157.2	49.1	91.7	150.4	1 003.5
March	467.0	89.1	56.7	157.1	50.1	87.4	160.0	1 067.4
April	426.1	88.5	59.0	165.0	58.2	101.4	161.8	1 060.1
May	454.4	107.0	65.2	174.2	59.1	103.2	163.1	1 126.2
June	417.5	81.2	53.2	163.1	55.3	91.2	157.9	1 019.4
July	445.1	95.3	50.2	167.8	59.6	105.9	173.4	1 097.2
August	445.8	87.5	45.2	170.0	56.3	103.8	171.7	1 080.3
September	437.8	94.7	44.3	173.3	57.6	111.7	171.8	1 091.2
October	478.5	104.8	53.8	182.4	60.4	113.2	171.1	1 164.2
November	464.4	110.3	50.8	190.3	60.2	109.5	168.3	1 153.8
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	CEACON	ALLY ADJUCTED	D (\$: II:)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			SEASONA	ALLY ADJUSTE	(\$ million)			
September	429.7	95.7	62.1	147.7	55.5	93.1	154.8	1 038.7
October	444.6	98.2	67.2	162.8	57.1	98.8	154.5	1 083.1
November	441.8	99.3	66.5	164.1	53.1	99.1	155.5	1 079.5
December	442.6	98.9	66.2	158.1	48.6	94.5	155.3	1 064.3
1997	112.0	00.0	00.2	100.1	10.0	01.0	100.0	1 00 110
January	466.2	100.0	67.7	177.4	54.9	98.7	160.8	1 125.8
February	458.8	102.3	64.0	175.3	55.5	106.7	162.4	1 125.0
March	467.3	99.8	65.1	175.7	54.5	99.0	157.8	1 119.1
April	434.9	97.2	60.6	179.5	60.5	105.3	166.6	1 104.7
May	449.7	98.9	60.0	171.8	62.3	104.7	168.2	1 115.6
June	452.3	89.5	53.6	171.5	62.8	103.3	171.7	1 104.6
July	446.2	104.8	49.4	166.2	61.4	107.1	176.1	1 111.3
August	455.1	98.8	49.7	184.2	59.6	110.5	178.8	1 136.7
September	451.0	108.1	45.8	180.0	60.2	109.8	171.5	1 126.5
October	471.6	102.6	52.6	173.7	60.1	105.8	164.5	1 130.8
November	462.6	100.9	48.8	184.6	58.1	106.5	162.7	1 124.2
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •				• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • •
1996			IREND	ESTIMATES (> million)			
September	435.8	99.8	66.0	157.5	55.1	97.8	157.3	1 069.6
October	439.5	99.5	66.0	160.4	54.0	96.6	156.4	1 071.6
November	444.9	99.2	66.2	163.4	53.2	96.8	156.1	1 079.4
December	450.4	99.5	66.4	167.0	53.0	98.1	156.6	1 091.1
1997	100.1	00.0	00.1	101.0	00.0	00.1	100.0	1 002.1
January	455.0	99.8	66.3	171.0	53.5	99.7	158.0	1 103.2
February	457.7	99.8	65.5	174.0	54.9	101.1	160.0	1 111.6
March	458.6	98.9	63.7	175.3	57.0	102.4	162.7	1 115.1
April	(b)448.9	97.9	60.9	175.1	59.2	103.6	165.9	1 114.9
May	448.1	97.6	57.7	174.4	60.8	104.9	169.4	1 114.3
June	448.4	98.1	54.4	173.8	61.5	106.0	172.1	1 114.6
July	450.6	99.5	51.8	174.3	61.4	106.9	173.4	1 117.7
August	454.1	101.1	50.0	175.8	60.9	107.7	173.0	1 122.3
September	457.7	102.5	49.0	177.7	60.2	108.0	171.3	1 126.1
October	461.4	103.4	48.4	179.4	59.5	108.0	169.0	1 129.3
November	463.7	103.9	48.2	181.3	58.9	107.9	166.5	1 131.2

⁽a) See paragraph 3 of the Explanatory Notes

⁽b) Possible break in series. See paragraph 10 of the Explanatory Notes.

RETAIL TURNOVER, By Industry Group(a)—Tasmania: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	0	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • •
1996					,			
September	103.4	n.p.	14.0	25.0	12.7	n.p.	35.5	231.4
October	109.5	n.p.	15.4	31.8	13.8	n.p.	40.5	258.4
November	110.8	n.p.	17.0	32.7	14.8	n.p.	41.9	268.1
December	123.2	n.p.	24.0	41.3	21.9	n.p.	50.1	337.5
1997								
January	114.7	n.p.	14.7	23.8	15.7	n.p.	41.5	256.6
February	103.3	n.p.	12.4	23.6	15.9	n.p.	36.6	233.8
March	113.3	n.p.	14.4	23.1	13.6	n.p.	38.7	252.1
April	109.9	n.p.	15.0	26.5	16.2	n.p.	40.1	254.6
May	115.9	n.p.	15.3	26.2	15.4	n.p.	38.6	263.7
June	107.1	n.p.	13.3	26.6	14.5	n.p.	36.3	244.1
July	114.8	n.p.	15.0	26.4	17.6	n.p.	34.8	259.4
August	112.4	n.p.	14.1	25.2	15.7	n.p.	36.5	255.2
September	109.9	n.p.	14.2	25.1	16.5	n.p.	37.5	255.7
October	123.5	n.p.	15.2	28.1	17.3	n.p.	39.9	278.1
November	121.2	n.p.	16.2	29.3	18.4	n.p.	39.3	283.9
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • •
1996								
September	109.8	n.p.	16.8	26.3	14.2	n.p.	39.3	252.0
October	107.6	n.p.	16.3	30.9	14.1	n.p.	39.6	255.7
November	108.2	n.p.	16.4	31.5	14.3	n.p.	39.9	257.8
December	109.7	n.p.	16.6	30.5	14.5	n.p.	40.8	259.8
1997								
January	112.1	n.p.	15.7	27.0	15.5	n.p.	39.0	257.0
February	110.4	n.p.	14.8	28.1	16.0	n.p.	37.1	257.2
March	113.6	n.p.	15.2	25.5	15.0	n.p.	38.8	260.7
April	112.4	n.p.	14.2	27.0	16.9	n.p.	41.2	261.2
May	113.6	n.p.	14.2	25.1	16.1	n.p.	39.4	259.4
June	115.5	n.p.	13.9	26.5	16.7	n.p.	39.9	263.7
July	113.7	n.p.	15.2	26.9	18.8	n.p.	38.0	267.2
August	113.9	n.p.	15.1	26.2	16.5	n.p.	38.3	267.1
September	115.1	n.p.	16.2	26.1	18.4	n.p.	40.8	275.1
October	121.7	n.p.	16.4	27.5	17.5	n.p.	38.7	275.7
November	119.6	n.p.	16.2	28.3	18.4	n.p.	38.5	276.0
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	TRFNC	ESTIMATES ((\$ million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1996				(, +,			
September	108.7	n.p.	16.4	26.9	14.1	n.p.	39.5	254.1
October	108.8	n.p.	16.5	30.2	14.2	n.p.	39.4	255.1
November	109.2	n.p.	16.4	30.1	14.4	n.p.	39.4	256.4
December	109.8	n.p.	16.1	29.6	14.8	n.p.	39.4	257.6
1997		•						
January	110.6	n.p.	15.7	28.6	15.1	n.p.	39.3	258.3
February	111.6	n.p.	15.2	27.5	15.5	n.p.	39.2	258.8
March	112.5	n.p.	14.7	26.7	15.9	n.p.	39.2	259.3
April	113.1	n.p.	14.4	26.2	16.3	n.p.	39.3	260.2
May	113.4	n.p.	14.3	26.0	16.7	n.p.	39.4	261.7
June	113.9	n.p.	14.5	26.1	17.0	n.p.	39.4	263.9
July	114.6	n.p.	14.9	26.3	17.3	n.p.	39.3	266.6
August	115.6	n.p.	15.3	26.6	17.6	n.p.	39.1	269.4
September	116.8	n.p.	15.7	26.9	17.8	n.p.	39.0	272.2
October	118.2	n.p.	16.1	27.2	18.0	n.p.	38.9	274.7
November	119.3	n.p.	16.4	27.6	18.2	n.p.	38.9	276.7
			20.1		10.2		55.0	=, =

⁽a) See paragraph 3 of the Explanatory Notes

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • •
1996			O	RIGINAL (\$ IIII	illoii)			
September	64.4	n.p.	6.9	10.2	5.8	n.p.	18.0	119.4
October	63.9	n.p.	6.3	10.9	6.3	n.p.	19.5	122.3
November	59.2	n.p.	5.6	10.5	5.4	n.p.	18.0	116.4
December	62.0	n.p.	8.0	10.8	6.2	n.p.	18.6	129.0
1997								
January	54.5	n.p.	4.8	8.9	4.9	n.p.	16.4	102.8
February	51.3	n.p.	4.1	9.3	4.5	n.p.	16.3	98.0
March	55.8	n.p.	4.5	9.4	4.7	n.p.	17.5	105.1
April	56.3	n.p.	5.4	9.6	6.2	n.p.	18.2	108.5
May	58.1	n.p.	5.9	10.2	6.5	n.p.	19.4	114.6
June	57.2	n.p.	5.9	9.4	7.0	n.p.	20.2	113.8
July	63.3	n.p.	6.3	12.2	7.3	n.p.	22.7	128.4
August	60.9	n.p.	6.0	11.9	7.5	n.p.	21.5	125.8
September	60.0	n.p.	5.8	11.1	7.3	n.p.	20.0	121.9
October	61.0	n.p.	5.5	12.5	7.4	n.p.	21.3	125.9
November	56.2	n.p.	5.9	11.6	7.5	n.p.	18.6	117.5
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
1996			SLASONA	ALLI ADJUSTLI	D (Φ IIIIIII0II)			
September	64.5	n.p.	6.7	10.6	5.7	n.p.	17.2	119.0
October	61.4	n.p.	6.1	10.2	5.7	n.p.	18.1	116.4
November	59.3	n.p.	5.9	10.1	5.4	n.p.	18.0	115.5
December	59.6	n.p.	5.9	9.6	5.7	n.p.	18.2	114.9
1997	55.5		0.0	0.0	· · ·	p.	10.2	
January	58.3	n.p.	5.6	9.9	5.9	n.p.	18.9	114.4
February	57.9	n.p.	5.6	10.6	5.6	n.p.	19.5	115.0
March	57.9	n.p.	5.5	10.0	5.6	n.p.	18.5	112.6
April	58.3	n.p.	5.9	10.0	6.2	n.p.	19.3	114.4
May	57.8	n.p.	6.1	10.0	6.5	n.p.	19.2	114.0
June	57.6	n.p.	5.6	9.4	6.8	n.p.	20.1	114.1
July	57.6	n.p.	5.3	11.5	6.4	n.p.	20.5	117.4
August	56.9	n.p.	5.2	11.8	6.8	n.p.	19.5	117.2
September	59.7	n.p.	5.8	10.8	6.9	n.p.	18.5	119.9
October	58.8	n.p.	5.3	12.1	6.9	n.p.	19.9	120.3
November	56.3	n.p.	6.0	11.6	7.5	n.p.	19.2	117.7
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	•••••	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
4000			TREND	ESTIMATES (\$ million)			
1996	60.6		C 4	10.0	F 0		40.0	447.0
September	62.6	n.p.	6.4	10.2	5.8	n.p.	18.0	117.9
October	61.6	n.p.	6.2	10.1	5.7	n.p.	18.0	116.8
November	60.4	n.p.	6.0	10.1	5.6	n.p.	18.1	115.8
December	59.4	n.p.	5.8	10.1	5.6	n.p.	18.3	115.0
1997	50.0		F 7	40.0	F 0		40.0	4444
January	58.6	n.p.	5.7	10.0	5.6	n.p.	18.6	114.4
February	58.1	n.p.	5.7	10.0	5.7	n.p.	18.9	113.9
March	57.9	n.p.	5.7	10.0	5.9	n.p.	19.1	113.7
April	57.8	n.p.	5.7	10.0	6.1	n.p.	19.4	113.8
May	57.7	n.p.	5.7	10.2	6.3	n.p.	19.6	114.4
June	57.8	n.p.	5.6	10.4	6.5	n.p.	19.7	115.3
July	57.9	n.p.	5.6	10.8	6.7	n.p.	19.7	116.5
August	58.0	n.p.	5.5	11.1	6.8	n.p.	19.6	117.6
September	58.0	n.p.	5.5	11.4	6.9	n.p.	19.5	118.5
October	58.0	n.p.	5.6	11.7	7.0	n.p.	19.4	119.2
November	57.9	n.p.	5.6	11.9	7.2	n.p.	19.3	119.8

⁽a) See paragraph 3 of the Explanatory Notes

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	0	RIGINAL (\$ mi	Illion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • •
1996								
September	79.4	20.3	15.0	21.1	9.4	18.6	31.8	195.6
October	82.2	22.8	15.0	21.7	9.2	19.5	33.4	203.8
November	83.4	25.2	14.2	24.3	11.1	21.9	33.1	213.2
December	90.0	45.3	21.4	30.9	20.2	28.1	34.5	270.4
1997								
January	75.7	20.1	13.9	24.1	11.5	17.9	29.8	193.0
February	70.9	18.1	11.4	21.5	10.1	16.7	28.2	176.9
March	77.0	21.3	12.5	21.8	12.0	19.4	28.9	192.9
April	73.1	20.6	15.4	22.2	11.6	20.7	31.3	194.9
May	78.6	24.5	16.9	23.7	12.8	21.7	32.5	210.7
June	72.7	20.0	14.5	24.3	12.0	19.5	29.9	192.9
July	77.3	25.6	15.5	27.0	12.7	21.5	34.0	213.6
August	78.5	19.2	14.0	25.1	11.8	22.6	32.9	204.1
September	76.7	21.3	13.5	24.9	12.0	20.4	33.5	202.4
October	83.6	23.2	13.7	27.9	11.8	23.8	34.4	218.3
November	82.7	26.3	14.2	28.5	12.6	24.7	34.3	223.3
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASON	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •
1996								
September	81.9	23.4	15.8	22.0	9.8	18.5	32.4	203.8
October	80.3	22.8	15.1	21.6	9.7	17.8	31.7	199.0
November	81.6	24.2	15.1	23.2	10.1	19.4	31.3	204.9
December	81.0	24.2	14.9	23.4	13.1	19.1	32.0	207.7
1997								
January	76.8	24.4	14.9	24.5	12.7	20.0	33.1	206.5
February	76.0	24.8	14.0	24.3	11.6	20.9	32.4	203.9
March	75.1	23.7	13.4	22.2	12.2	21.1	28.2	195.7
April	75.8	20.8	14.2	23.9	12.6	21.7	31.2	200.1
May	76.9	23.4	16.0	24.9	13.1	22.4	31.6	208.3
June	75.9	21.3	14.3	24.6	13.0	22.0	31.7	202.8
July	79.4	27.0	15.7	28.2	13.4	23.7	32.8	220.2
August	78.6	23.4	16.4	26.2	12.3	23.4	32.8	213.1
September	79.4	24.0	14.2	25.9	12.6	20.1	33.4	209.7
October	80.0	23.6	13.8	26.7	12.5	21.8	32.6	211.0
November	82.0	25.2	15.2	28.5	11.5	22.2	33.4	218.0
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	TREND	ESTIMATES ((\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
1996				,	•			
September	82.1	23.7	15.8	21.4	10.0	18.1	31.7	203.1
October	81.6	23.8	15.5	22.2	9.9	18.5	32.0	204.0
November	81.1	24.0	15.1	22.9	9.8	18.9	32.1	204.4
December	80.7	24.1	14.7	23.4	(b)12.7	19.5	31.9	204.3
1997								
January	76.3	24.0	14.4	23.6	12.5	20.0	31.6	203.5
February	76.0	23.7	14.2	23.7	12.4	20.6	31.3	202.4
March	75.9	23.3	14.2	23.8	12.4	21.2	31.0	202.1
April	76.0	23.0	14.5	24.2	12.6	21.8	31.0	203.0
May	76.4	23.0	14.8	24.7	12.8	22.3	31.2	205.1
June	77.1	23.2	15.1	25.4	12.9	22.5	31.7	208.0
July	78.0	23.7	15.2	26.0	12.9	22.5	32.3	210.6
August	78.9	24.1	15.2	26.5	12.7	22.3	32.8	212.4
September	79.7	24.3	15.0	26.9	12.5	22.1	33.0	213.5
October	80.4	24.5	14.8	27.2	12.3	21.9	33.2	214.4
November	81.1	24.5	14.6	27.5	12.0	21.7	33.3	215.0

⁽a) See paragraph 3 of the Explanatory Notes

⁽b) Possible break in series. See paragraph 10 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.
- **2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54% of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

- **3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:
- Food Retailing

Supermarkets and grocery stores (5110)

and non-petrol sales of identified convenience stores of petrol stations

Takeaway food retailing (5125)

Other food retailing

Fresh meat, fish and poultry retailing (5121)

Fruit and vegetable retailing (5122)

Liquor retailing (5123)

Bread and cake retailing (5124)

Specialised food retailing n.e.c. (5129)

- Department Stores (5210)
- Clothing and Soft Good Retailing

Clothing retailing (5221)

Other clothing related retailing

Footwear retailing (5222)

Fabric and other soft good retailing (5223)

Household Good Retailing

Furniture and floorcovering retailing

Furniture retailing (5231)

Floor covering retailing (5232)

Domestic hardware and houseware retailing (5233)

Domestic appliance retailing

Domestic appliance retailing (5234)

Recorded music retailing (5235)

Recreational Good Retailing

Newspaper, book and stationery retailing (5243)

Other recreational good retailing

Sport and camping equipment retailing (5241)

Toy and game retailing (5242)

Photographic equipment retailing (5244)

• Other Retailing

Pharmaceutical, cosmetic and toiletry retailing (5251)

Other retailing

Antique and used good retailing (5252)

Garden supplies retailing (5253)

Flower retailing (5254)

Watch and jewellery retailing (5255)

Retailing n.e.c. (5259)

EXPLANATORY NOTES

SCOPE AND COVERAGE continued

Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526).

DEFINITION OF TURNOVER

4 Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

SEASONAL ADJUSTMENT

- **5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.
- **6** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.
- **7** The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.
- **8** As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

TREND ESTIMATES

- **9** Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13–term Henderson weighted moving average (7–term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.
- **10** For further information, see *A Guide to Interpreting Time Series Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

CONSTANT PRICE STATISTICS

11 To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989–90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

12 There are two types of error possible in estimates of retail turnover:

Sampling error which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

Non sampling error which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

- **13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.
- **14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:
- A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5%, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10%, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10% (mainly affects unpublished state by industry series).
- **15** The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	В	А	В	С	С	С	С	А
Vic	В	А	В	С	С	С	С	Α
Qld	В	А	В	С	С	С	С	А
SA	В	Α	В	С	С	С	С	Α
WA	В	А	В	С	С	С	С	А
Tas	В	_	В	С	С		С	В
NT	В	_	В	С	С	_	С	В
ACT	В	А	В	С	С	С	С	А
Australia	А	А	Α	В	В	В	В	А

EXPLANATORY NOTES

IMPROVEMENTS TO COVERAGE

16 The Retail Trade survey, like most ABS economic surveys, takes its frame (i.e. the retail business population) from the ABS Business Register. The frame is updated quarterly to take account of new businesses, cessations and other general business changes. The Business Register primarily sources its information about new businesses from those businesses applying for group employer (GE) registration with the Australian Taxation Office (ATO).

BACKCASTING OF SERIES

- **17** Improvements to coverage were undertaken and introduced to the retail trade series from the July 1997 issue. The series was backcast to 1982.
- **18** The improvements focused on accounting for the impact of businesses known to be missing from the Business Register, and the inclusion of an allowance for the time it takes for a newly registered business to get on to a survey frame.

FURTHER INFORMATION

19 For more information on these adjustments see any one of the July to October 1997 issues of this publication, or the ABS Information paper—*Improvements to ABS Economic Statistics* 1997 (1357.0).

UNPUBLISHED DATA

20 The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (02) 6252 5220.

RELATED PUBLICATIONS

21 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products*, *Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

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